Social Media & Misinformation

Matthew Gentzkow Stanford University

False

WTOE 5 NEWS

YOUR LOCAL NEWS NOW

HOME US ELECTION

Pope Francis Shocks World, Endorses Donald Trump for President, Releases Statement

TOPICS: Pope Francis Endorses Donald Trump



photo by Jeffrey Bruno / CC BY-SA 2.0 / cropped & photo by Gage Skidmore / CC BY-SA 3.0 / cropped



True





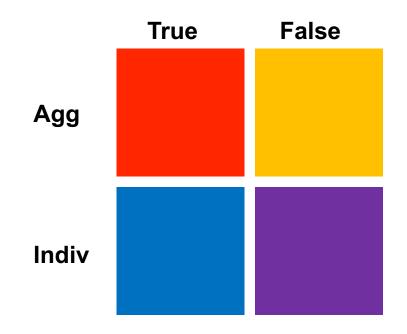
Aggregate



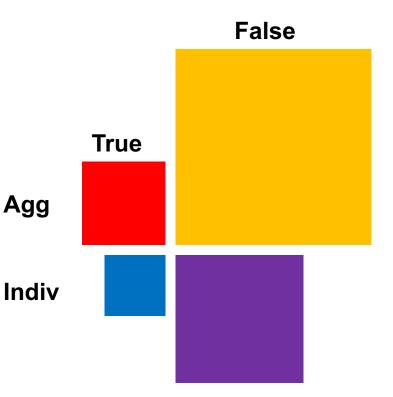
Individual



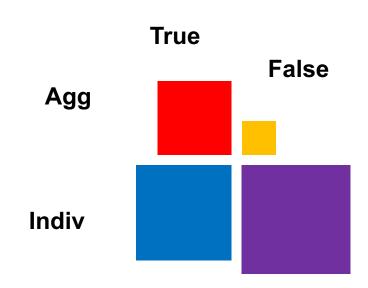




Current Discussion



Likely Reality

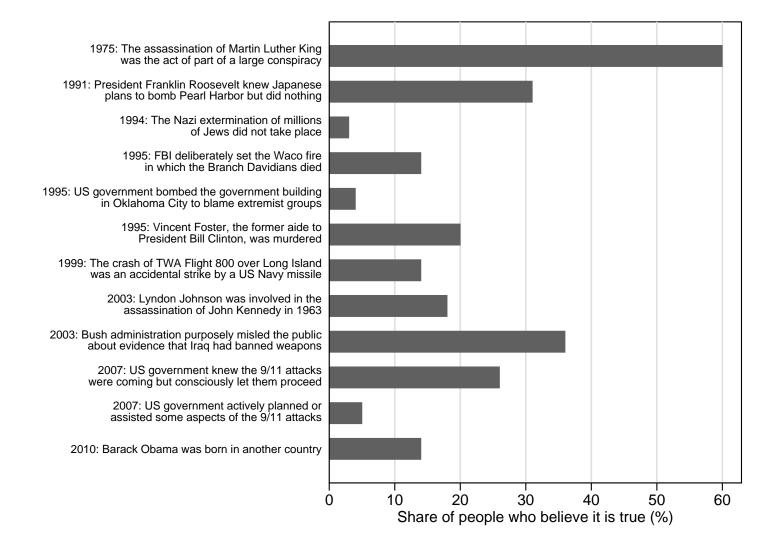


Outline

- 1. Context
- 2. 2016 US Election
- 3. Post-2016

Context

Sources: Allcott & Gentzkow 2017; Boxell et al. 2017



WORLD

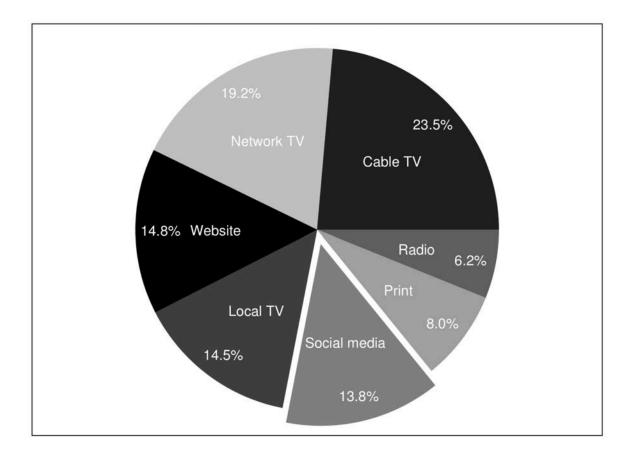
Text Messages Used to Incite Violence in Kenya

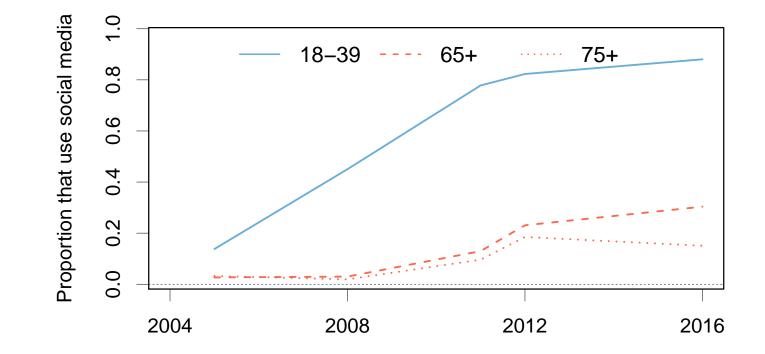
February 20, 2008 · 6:00 AM ET Heard on Morning Edition



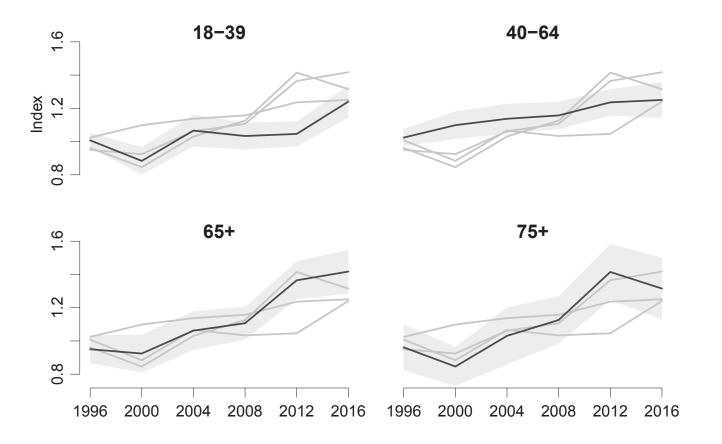
Kenya is reflecting on a month of violence following a disputed presidential election in December. One feature of the bloody crisis has especially shocked many ordinary Kenyans is how the cell phone became a deadly tool of violence.

Most important election news source

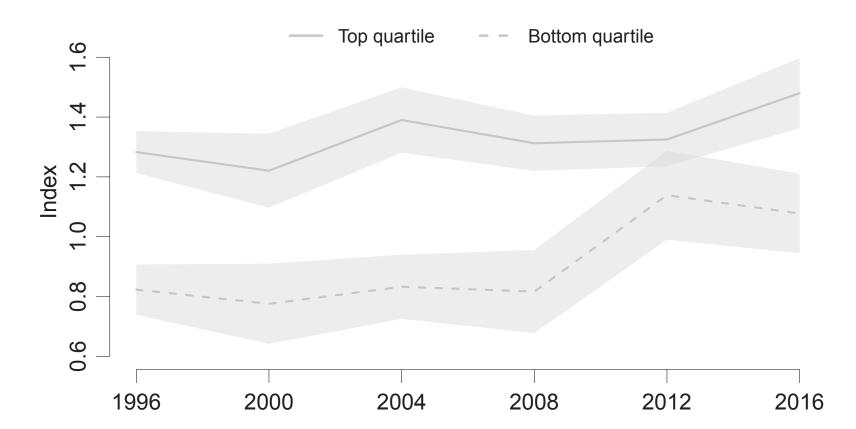




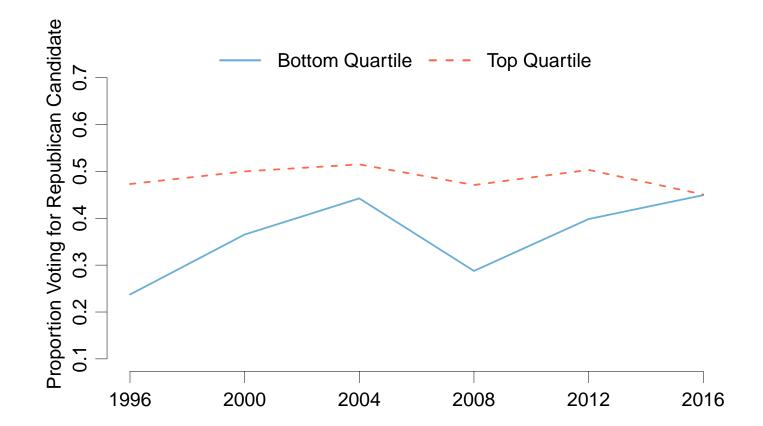
Polarization by Age



Polarization by Predicted Internet Use



Republican Voting by Predicted Internet Use



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Fake News in 2016

Source: Allcott & Gentzkow 2017

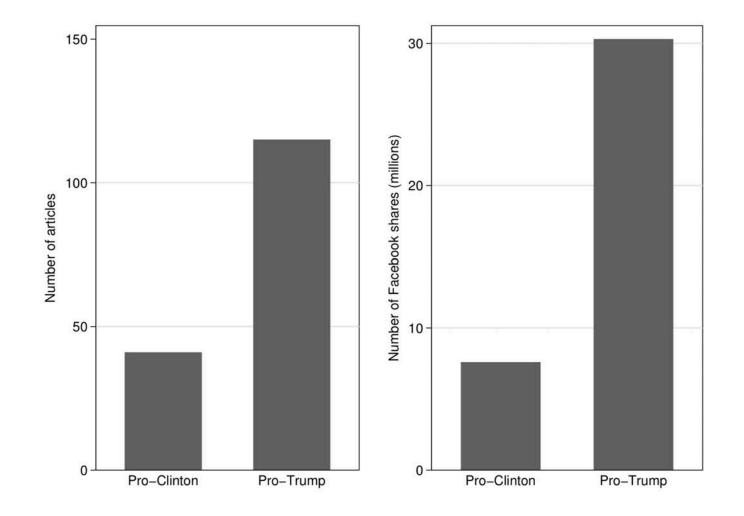
Supply of Misinformation

- Types of sites
 - Purely fake news sites, e.g. DenverGuardian.com
 - Non-obvious satire sites, e.g. WTOE5News.com
 - Mix of true and false articles, e.g. EndingTheFed.com
- Examples of producers
 - Teenagers in Veles, Macedonia: more than 100 sites
 - US companiy Disinfomedia: several sites, 20+ employees
 - Paul Horner: ran National Report for years before election
 - 24-year old Romanian: endingthefed.com
- Motivations
 - Advertising revenues
 - Ideology

Fake news database

- All false election-related stories from Snopes & Politifact
- 21 major fake news stories compiled by Buzzfeed

• Total: 156 stories



Post-election survey

- Week of Nov 28, 2016
- 1208 respondents
- Weight for national representativeness
- Demographics
- Political affiliation / ideology and 2016 vote
- Media consumption
- Recall of 15 election headlines
 - "Do you recall seeing this reported or discussed prior to the election?"
 - "At the time of the election, would your best guess have been that this statement was true?"

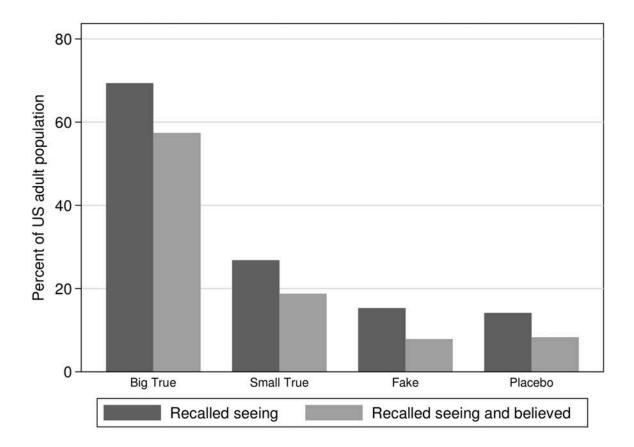
Headlines

- 3 randomly selected headlines from each of 5 categories
- **Big true**: Most recent major election stories listed by The Guardian
 - e.g., "At the 9/11 memorial ceremony, Hillary Clinton stumbled and had to be helped into a van."
- **Small true**: Most recent stories on Snopes & Politifact judged unambiguously true
 - e.g., "Under Donald Trump's tax plan, it is projected that 51% of single parents would see their taxes go up."
- Big fake: Fake news stories frequently discussed in mainstream media
 - e.g., "Pope Francis endorsed Donald Trump."

Headlines (Cont'd)

- Small fake: Most recent stories on Snopes & Politifact judged unambiguously false
 - e.g., "At a rally a few days before the election, President Obama screamed at a protester who supported Donald Trump."
- Placebo: Stories we invented (Pro-Trump & Pro-Clinton versions of each)
 - e.g., "Leaked documents reveal that the Clinton campaign planned a scheme to offer to drive Republican voters to the polls but then take them to the wrong place."
 - e.g., "Clinton Foundation staff were found guilty of diverting funds to buy alcohol for expensive parties in the Caribbean."

Recall and belief of fake news in our survey



Exposure

- 3 methods
 - Based on total count of shares
 - $_{\circ}~$ Based on Comscore traffic data
 - $_{\circ}$ Based on our survey

\Rightarrow ~1-3 views per voter

Impact on vote share = Exposure rate × Persuasion rate

- Exposure rate: 1-3 fake articles per potential voter
- Persuasion rate: consider TV ads (Spenkuch & Toniatti 2016) as a benchmark
- Fake story would need to be on the order of 10 × more persuasive than TV ad to change outcome in pivotal states

SOCIAL SCIENCES

Less than you think: Prevalence and predictors of fake news dissemination on Facebook

Andrew Guess¹*, Jonathan Nagler², Joshua Tucker²

So-called "fake news" has renewed concerns about the prevalence and effects of misinformation in political campaigns. Given the potential for widespread dissemination of this material, we examine the individual-level characteristics associated with sharing false articles during the 2016 U.S. presidential campaign. To do so, we uniquely link an original survey with respondents' sharing activity as recorded in Facebook profile data. First and foremost, we find that sharing this content was a relatively rare activity. Conservatives were more likely to share articles from fake news domains, which in 2016 were largely pro-Trump in orientation, than liberals or moderates. We also find a strong age effect, which persists after controlling for partisanship and ideology: On average, users over 65 shared nearly seven times as many articles from fake news domains as the youngest age group.

Selective Exposure to Misinformation: Evidence from the consumption of fake news during the 2016 U.S. presidential campaign

Andrew Guess Department of Politics Princeton University Brendan Nyhan Department of Government Dartmouth College

Jason Reifler Department of Politics University of Exeter

January 9, 2018

Abstract

Though some warnings about online "echo chambers" have been hyperbolic, tendencies toward selective exposure to politically congenial content are likely to extend to misinformation and to be exacerbated by social media platforms. We test this prediction using data on the factually dubious articles known as "fake news." Using unique data combining survey responses with individual-level web traffic histories, we estimate that approximately 1 in 4 Americans visited a fake news website from October 7-November 14, 2016. Trump supporters visited the most fake news websites, which were overwhelmingly pro-Trump. However, fake news consumption was heavily concentrated among a small group — almost 6 in 10 visits to fake news websites. We also find that Facebook was a key vector of exposure to fake news and that fact-checks of fake news almost never reached its consumers.

POLITICAL SCIENCE

Fake news on Twitter during the 2016 U.S. presidential election

Nir Grinberg^{1,2*}, Kenneth Joseph^{3*}, Lisa Friedland^{1*}, Briony Swire-Thompson^{1,2}, David Lazer^{1,2}†

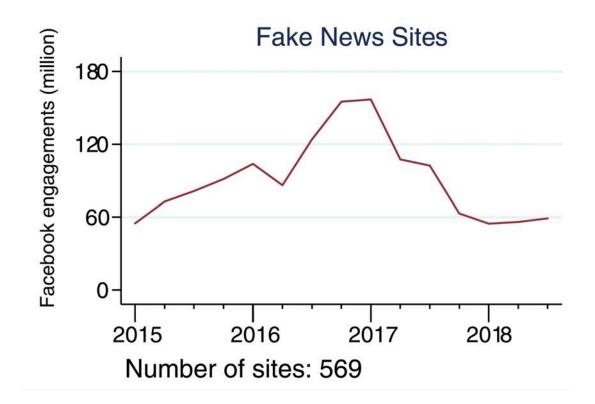
The spread of fake news on social media became a public concern in the United States after the 2016 presidential election. We examined exposure to and sharing of fake news by registered voters on Twitter and found that engagement with fake news sources was extremely concentrated. Only 1% of individuals accounted for 80% of fake news source exposures, and 0.1% accounted for nearly 80% of fake news sources shared. Individuals most likely to engage with fake news sources were conservative leaning, older, and highly engaged with political news. A cluster of fake news sources shared overlapping audiences on the extreme right, but for people across the political spectrum, most political news exposure still came from mainstream media outlets.

Post-2016

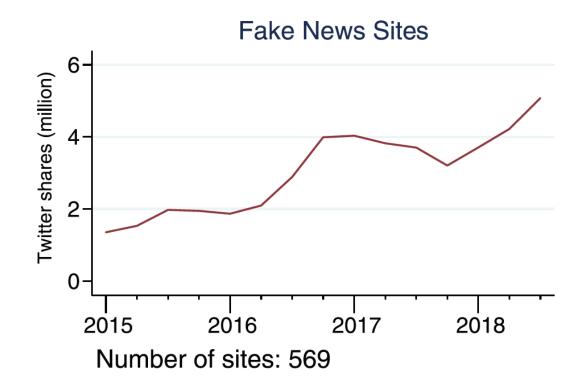
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Sources: Allcott et al. 2019a, Allcott et al. 2019b

Facebook



Twitter



Ratio

